

Getting to Massive Sensor Networks by Tenfold Steps

Orders of magnitude from mainframes to the IoT

Zigurd Mednieks

zigurd.com

surfaceable.com

<http://amzn.com/dp/1118183495>

<http://amzn.com/dp/1449316646>

Or just google “zigurd”

zigurd.mednieks@gmail.com

617 500 7369

Books

Enterprise Android

Programming Android

The upcoming Deep Dive series for Addison Wesley, as series editor

The Mobile Sensing Enterprise for APress

Contact me re early access and if you want to be an author: zigurd.mednieks@gmail.com

What is this story about?

Knowledge workers and their environment

Discontent and change

Orders of magnitude

How the established order is overturned

How that will play out in the coming age of
sensor networks

Android Deep Dive

Embedded Programming with Android:
Bringing Up an Android System from
Scratch (Android Deep Dive)

Roger Ye

Knowledge workers

Knowledge workers have been around
(unlike factory workers) forever

Tallying and reckoning has been around for
about 50,000 years

Offices have been around for about 500
years

**Knowledge workers drive information
management progress**

Mainframe computing

Report generation

Getting information to knowledge workers

The first industry dominance

IBM used to be 80%+ of the computing industry

The Information Management System (IMS), created for the Apollo space program dominated software

This was before computing got exposed to a mass-market

IBM mainframes, IMS, and knowledge workers

Knowledge workers depend on information in IMS

Information is delivered in the form of reports

Knowledge workers specify the reports they need, IT personnel program them...
someday

Knowledge workers are malcontents

Reports are hard to specify

Implementation backlogs threaten the
relevance of reports

Iteration is difficult or impossible

IT is seen as a roadblock, not an enabler

Bob? You know how this story goes

Steve and Steve made a usable “personal”
computer

Bob wrote a tool that enables individuals to
crunch numbers and make their own
analyses and reports

But, then...

But, then...

IBM put their product development process aside

The IBM PC matched Apple for price, and was a little more capable

Jon and Mitch wrote a very similar tool for knowledge workers

After that, everything looked like a PC

PC processors became the fastest processors

PC GPUs became the fastest GPUs

Large storage became arrays of PC-sized disks

Data centers are full of many PC-architecture servers

Does that make sense?

How likely is it that the optimal CPU is a Core i7 or Xeon?

...that the optimal storage unit is 3.5 inches?

...that the best graphics performance is from an array of PC GPU cores?

For example:

8086: 29,000 transistors

ARM1: 25,000 transistors

And yet, ARM could make no dent in the PC industry

IBM had their own RISC SPU

Wasn't quite ready for the PC

Eventually became Power PC

Never caught up

Orders of magnitude

Mainframes numbered in the tens of thousands, at their peak, and still number in the low to middle tens of thousands worldwide

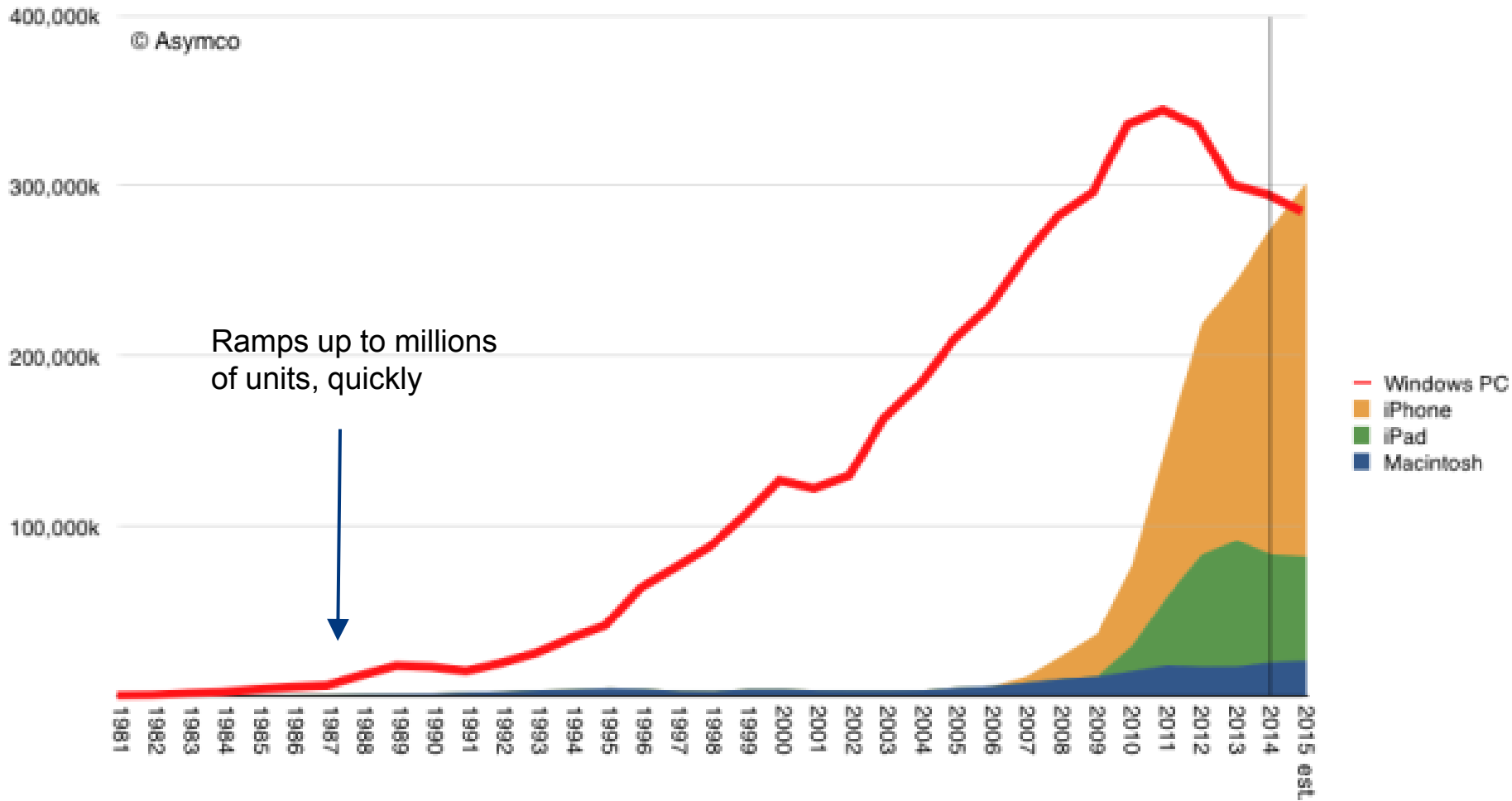
Orders of magnitude

PCs very quickly went from 100s of thousands of unit to millions

The mature PC market is measured in the hundreds of millions of units

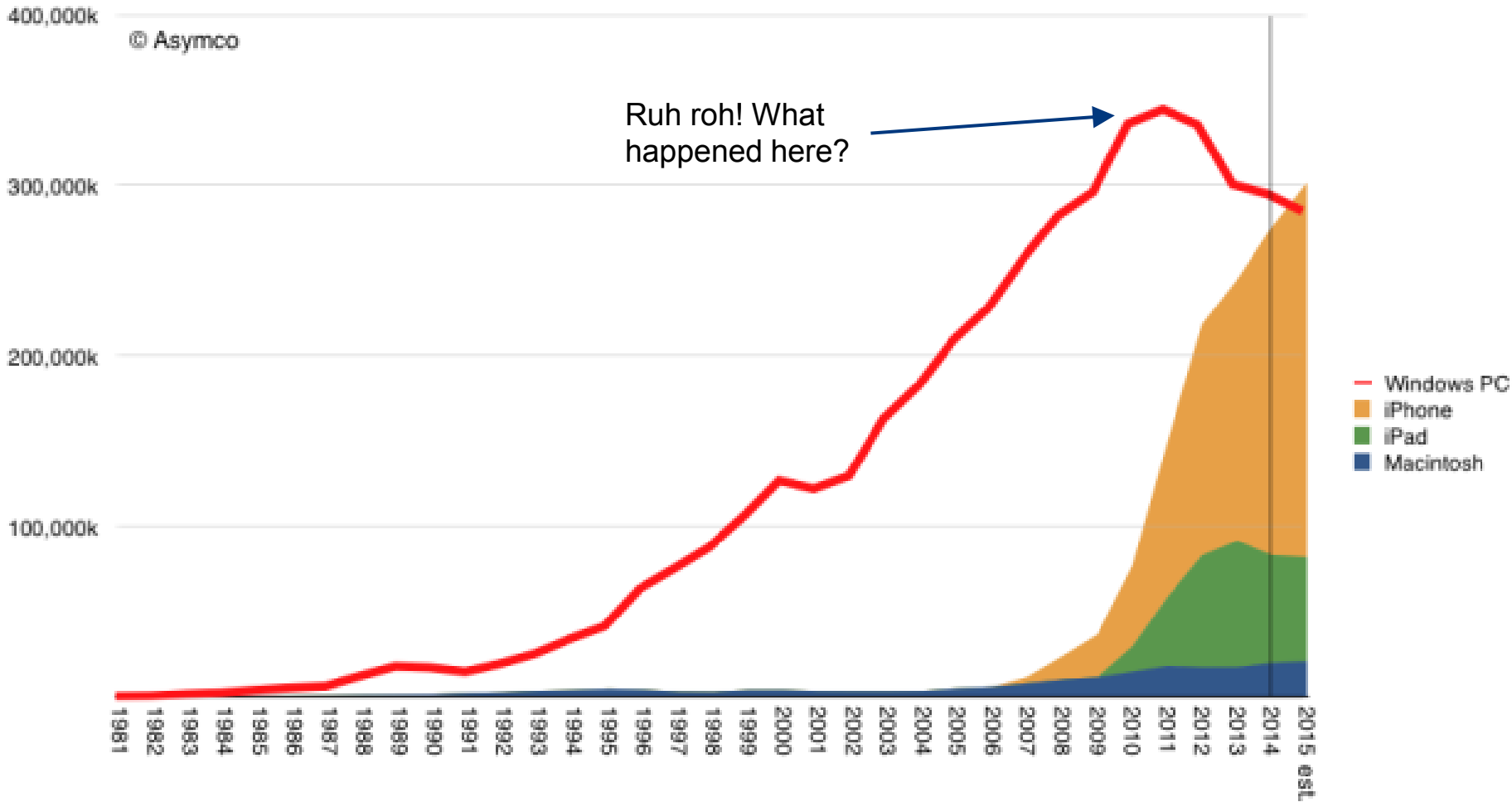
Personal Computer Shipments

© Asymco



Personal Computer Shipments

© Asymco

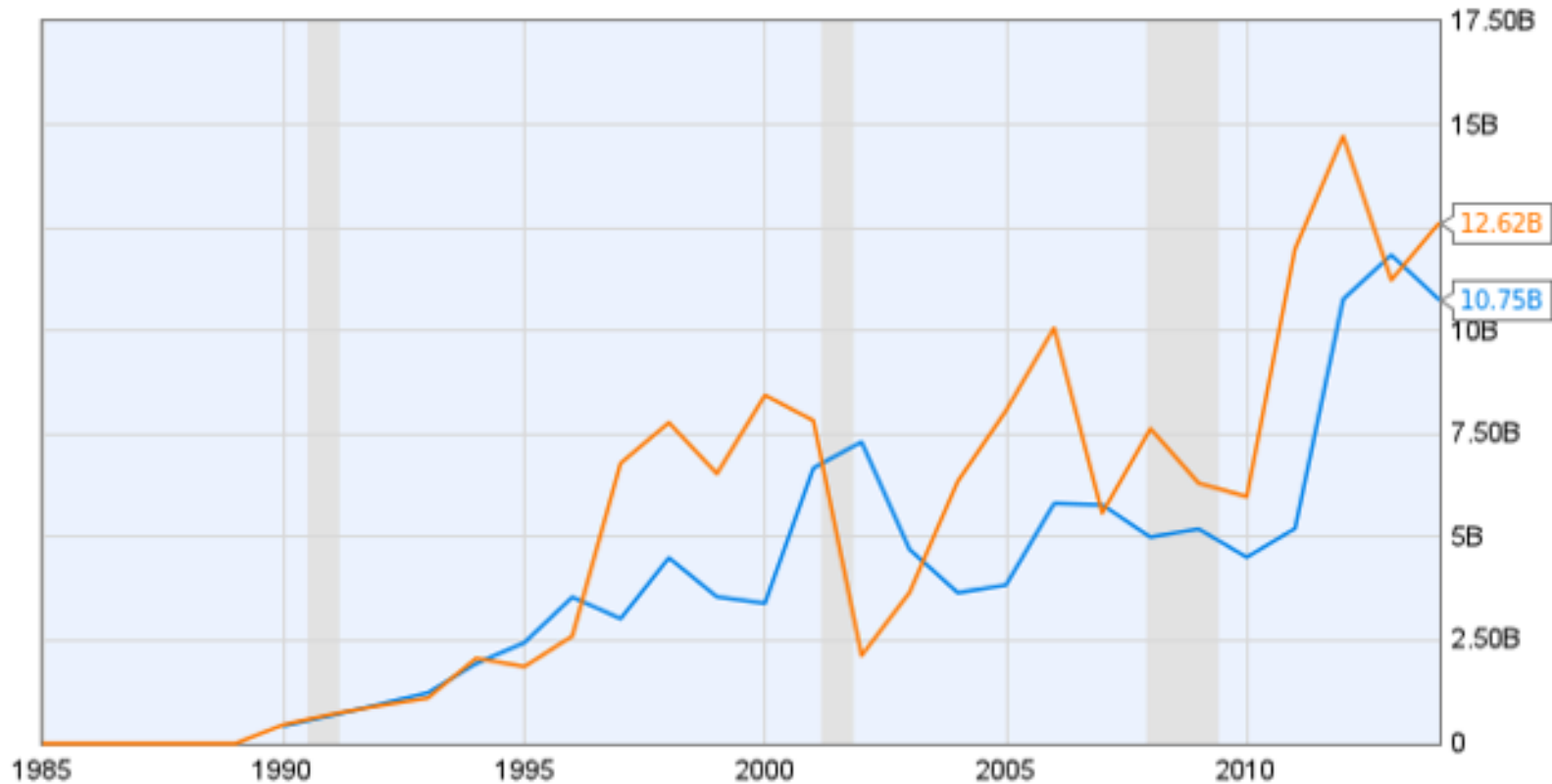


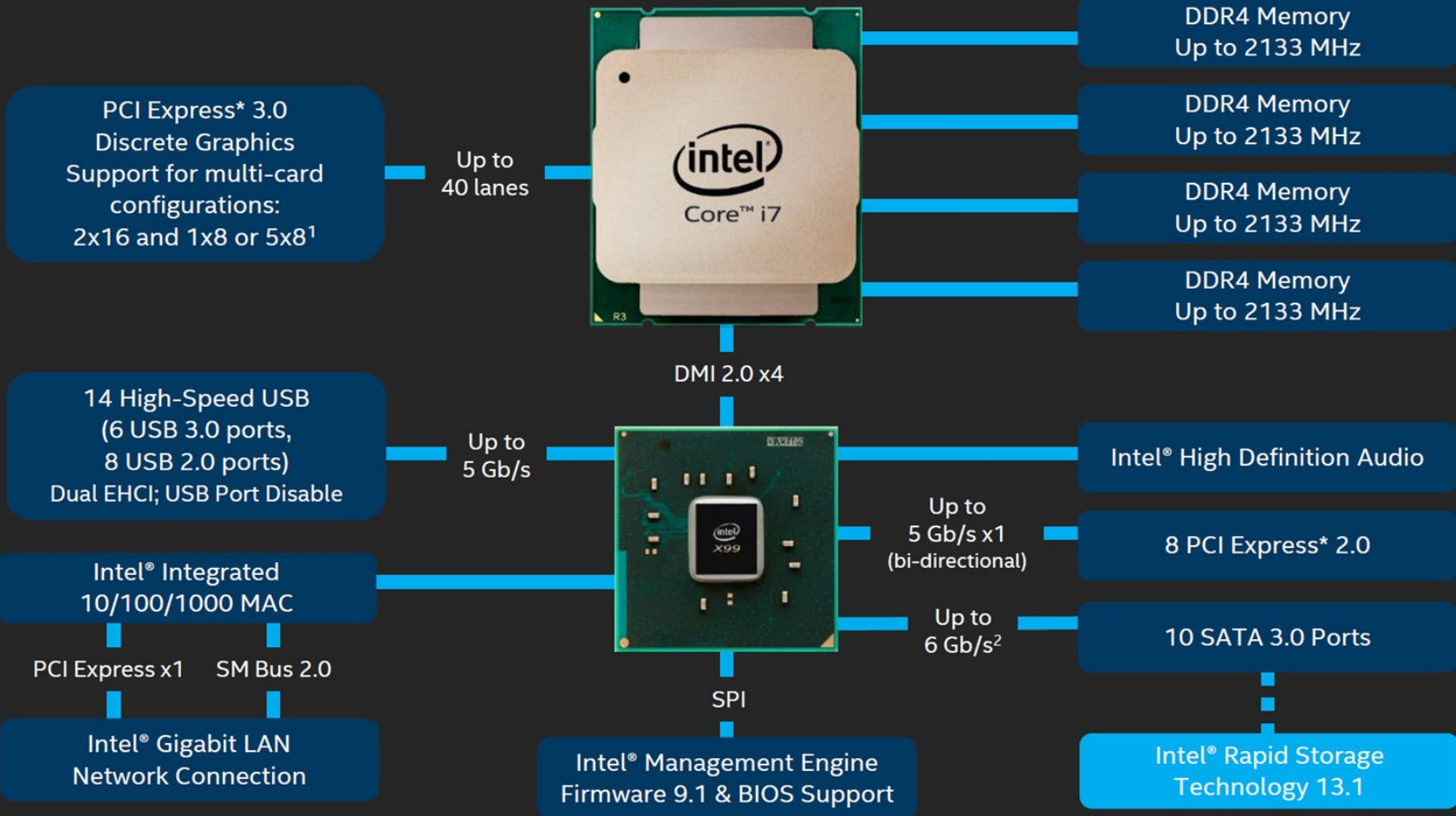
Outspending the rest of the industry, by an order of magnitude

A mass market supports unprecedented R&D spending levels

Not just processor R&D, but production process spending: More than \$10 billion in *annual capex*

- Intel CAPEX (Annual)
- Intel Owners' Cash Profits (Annual)





What do you get for all that money?

Billions of transistors

That gets you the ability to make deeper pipelines, bigger caches, etc.

It also gets you smaller dimensions

Smaller dimensions means you can do these things with less cost and less power

How do you break a dominance this strong?

Apple, again

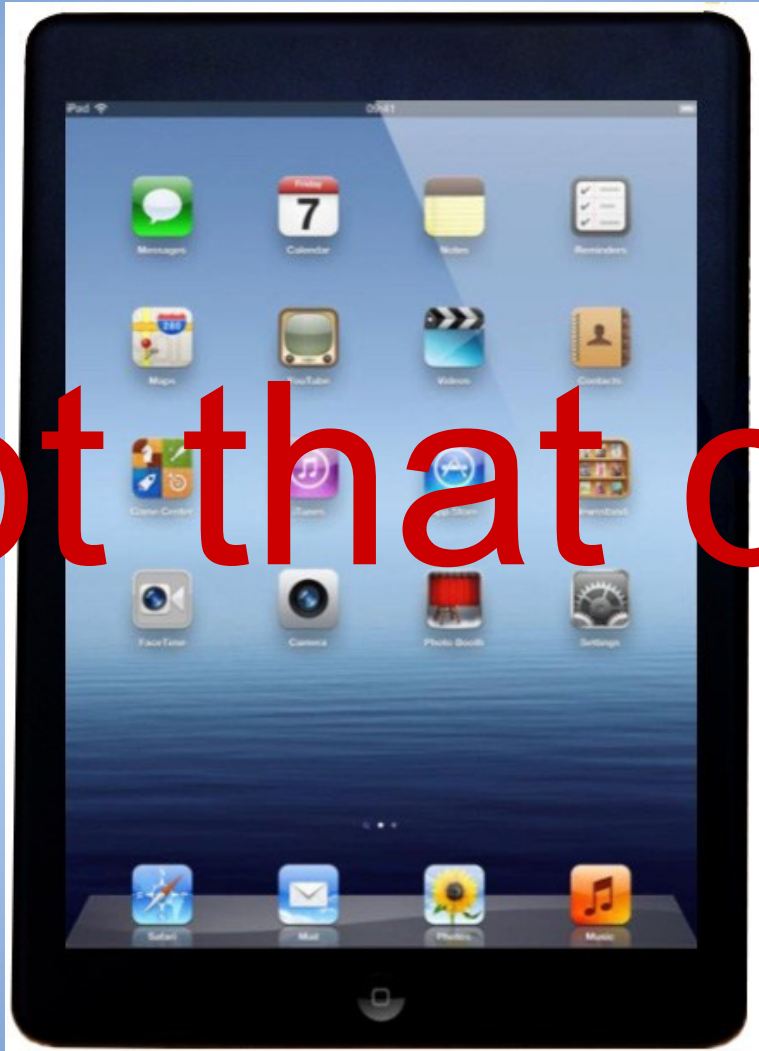
Apple wanted a tablet computer

They wanted it to have a long battery life

Untethered, natural computing everywhere



Not that one





This
one



And then came Nokia

The first phone that was more than an implementation of the ITU standard

Apps: Calculator, clock, calendar, currency converter, snake game

Better SMS UX

Needs a CPU!



"Nokia 6110" by Trogain - Own work. Licensed under CC BY-SA 3.0 via Wikimedia Commons - http://commons.wikimedia.org/wiki/File:Nokia_6110.jpg#/media/File:Nokia_6110.jpg

How do you break a dominance this strong?

And you need knowledge workers

They want mobile devices now

They want to get information anywhere,
anytime

In parts of the world, knowledge workers
never used a PC, they can skip over the PC

Billions and billions

PCs topped out at around 400 million units and are in decline, currently about 300 million units

Why? They no longer dominate manufacturing economics

PCs were used by many people who did not need them because they were the least expensive way to access information

Mobile dominance

People are choosing mobile devices

Mobile device component economics has broken the stranglehold of PC economics

Mobile shifted the emphasis to power efficiency

ARM's business model steered around

Intel's unassailable fortress: Intel's fabs

Imaging

Imaging has been driven by its role in smart mobile device

Like GPUs and storage, the center of gravity in imaging is moving toward mass-market devices

Prediction: High-end cameras will become arrays of devices, photography will become computational

What's after mobile?

IoT will drive unit volumes in the 10s of billions

Different peripherals will be SoC integrated

Different applications

ARM will carry their advantage in power management into IoT

The future is here...

...just not evenly distributed

Near 20 billion ARM CPUs annually in embedded processors, compared to a little under 2 billion in mobile devices

Different peripherals

Proximity sensors

Temperature

Barometric pressure sensors

Position sensors

Magnetic field sensors

Acceleration sensors

Microphones

Magnetometers

Flow sensors

Pressure sensors

Sensors ride the wave of billions of units

Like CPUs and storage for PCs...

Like cameras for mobile phones...

Sensors will become inexpensive, small, and highly capable

Some of this already happened for mobile devices

Application ideas will come from looking ahead down the price curve for sensors

Who will drive adoption

Knowledge workers

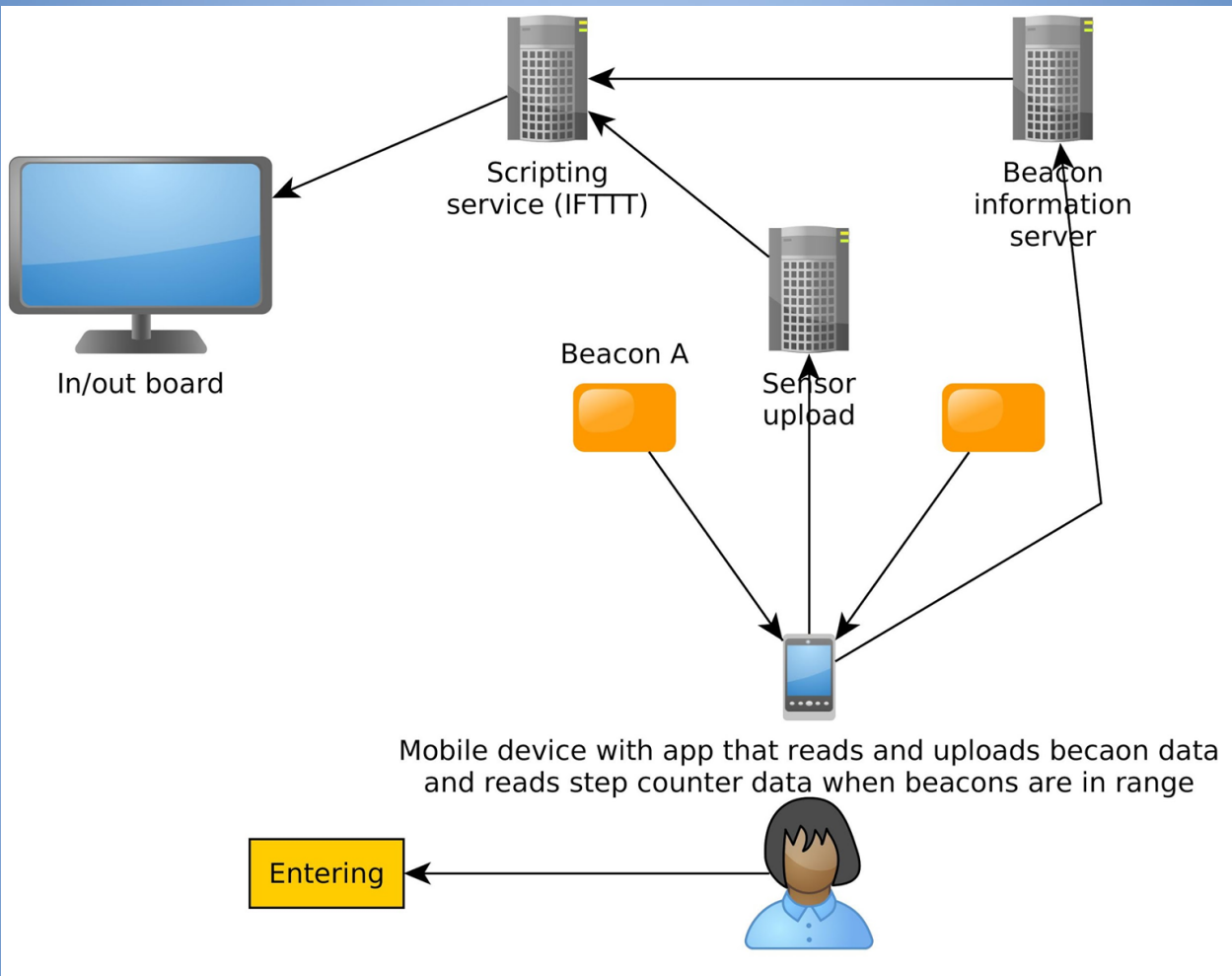
They wanted to do their own analysis

They wanted to be mobile

The apps that will drive IoT adoption will be compelling to knowledge workers

Instant information

From sensors, to storage, to analysis, to
Web scripting, to presentation



I want to hear from you

Radio experts

Sensor experts

SoC architects